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me.

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April 11, 1994

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Sep 1 1 1994

FEDERAL COMMUNICATIONS COMMUNICATION

Re: Gen. Docket 90-314 Ex Parte Presentation

Dear Mr. Caton:

This is to advise you that on Friday, April 8, 1993, representatives of Bell Atlantic Personal Communications, Inc. ("Bell Atlantic") met with Ralph Haller, Chief of the Private Radio Bureau and Chair of the FCC's PCS Task Force; Julia Kogan of the private Radio Bureau; Renee Licht of the Office of General Counsel: Donald Gips and Greg Rosston of the Office of Plans and Policy; and Rodney Small of the Office of Engineering and At that time, there was discussion of issues raised on reconsideration of the Commission's Second Report and Order concerning broadband PCS. See In the Matter of Amendment of the Commission's Rules to Establish New Personal Communications Services, Second Report and Order, Gen. Docket No. 90-314, FCC 93-451, 8 FCC Rcd. 7700 (Sept. 23, 1993). A copy of handouts used in the presentation is attached. An affidavit of Professor Jerry Hausman was also distributed during the meeting, and has been filed with you under separate cover. There was no discussion of issues or arguments related to this proceeding that are not already set forth in the pleadings filed by Bell Atlantic.

Please direct any questions concerning this matter to

Very truly yours,

Ĵames H. Barker øf LATHAM & WATKINS

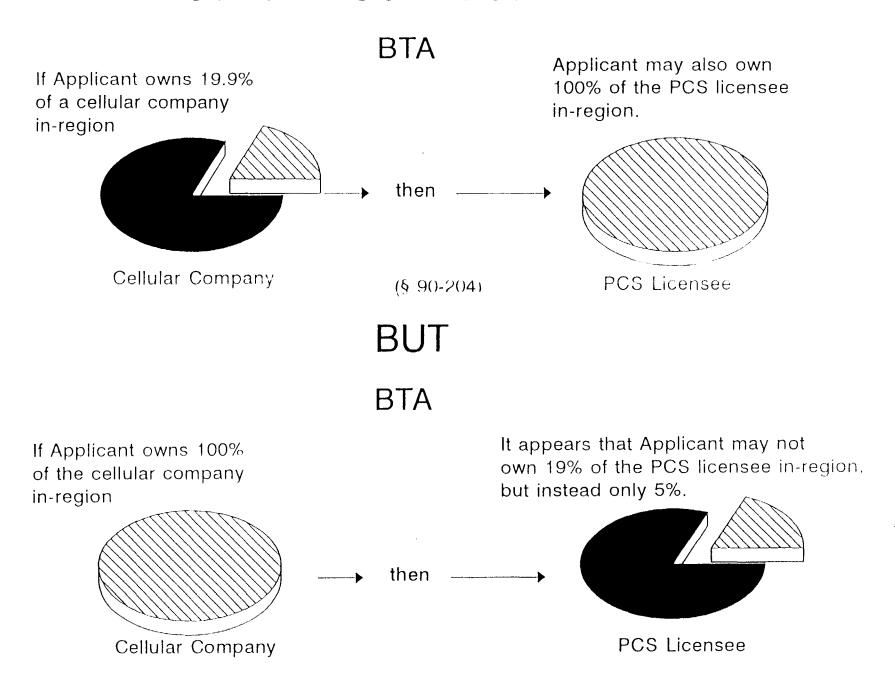
WEAKNESSES OF CURRENT ALLOCATION PLAN

- NO RECORD SUPPORT FOR 10 MHZ BLOCKS
- 10 MHz Blocks Are Not Economically Viable As Standalone Business
- CURRENT PLAN YIELDS DIFFICULT AND INEFFICIENT CONSOLIDATIONS
- CURRENT PLAN YIELDS ONLY TWO STRONG COMPETITORS
- "Self-Fulfilling" Prophecy

ADVANTAGES OF SIX 20-MHZ BLOCK PLAN

- INCREASED TECHNICAL EFFICIENCY
- INCREASED ECONOMIC EFFICIENCY
- FACILITATION OF MORE EFFICIENT AND ECONOMIC CONSOLIDATIONS OF PCS SPECTRUM BLOCKS
- CREATION OF MULTIPLE STRONG
 COMPETITORS
- ELIMINATION OF ANY POSSIBLE RATIONALE FOR ELIGIBILITY RESTRICTIONS, ALLOWING ALL COMPANIES TO BRING THEIR RESPECTIVE STRENGTHS TO INFRASTRUCTURE BUILDOUT

Current PCS Attribution Rules



(PCS Order at ¶ 107 & n. 92)